## WZ New?

January 15, 2011

#### **US Census Results**

The first figures from the 2010 Census have been released. Among the findings: Florida's population has increased by nearly 3 million since 2000. Keep an eye on future releases from the Census (www.census. gov) to find information that may be pertinent to your nonprofit and helpful to its growth and success.

#### ANNOUNCEMENTS

JAN 11 - BE THE ONE WITH FANO ON 1/11/11

> FOUR FLORIDA LOCATIONS

JAN 18—FREE WEBINAR THE FORM 990

JAN 10—FREE SEMINAR SAFETY WITH BROWN & BROWN INSURANCE

JAN 21—NONPROFIT CERTIFICATION (CNM) \* INFORMATION REVOLUTION & POWER VISION

FEB 17 — NONPROFIT CERTIFICATION (CNM) \* GOVERNANCE & HUMAN RESOURCES

MARCH 17—NONPROFIT CERTIFICATION (CNM) \* \* held in Broward

# How can FANO better serve you?

Email us today to let us know 7480 Fairway Dr., Ste. 205, Miami Lakes, FL 33014 members.fano@gmail.com



## THE SOONER YOU JOIN FANO, THE MORE YOU SAVE

### How FANO Responds to Your Economic Needs

<u>FACT: Funding is Down</u> FREE Fundraising resources: Now GrantStation Database is FREE to members renewing in 2011. (Value \$599)

FACT: FL Unemployment Has Reached 12% FREE Blind Resume Posting in the Career Corner on the FANO website (Value: Priceless)

FACT: Unemployment Tax Has Increased FREE Unemployment Tax Savings Quotes. Why pay tax when you don't have to? (Value: Up to \$55k)

FACT: Employee Accidents Cost you \$ New FANO-endorsed Workers Compensation Safety Program defines good safety practices, rewards safer employers and can help reduce insurance premiums. (Value: Varies)

FACT: Cost of Travelling Has Increased Reduce your costs of attending the 20th Annual FANO Conference: Free registration if you become a member by Feb. 28, 2011. (Value \$275)

Leadership Governance & Board Policy Executive Director Training Accounting Time and Money Democracy Future Trends of the Nonprofit Sector Events - Marketing & Special Events Revenue - Grantwriting Wars Sponsorship - Campaigning I Human Resources and Volunteers I nformation Revolution Planning - Power Vision: Strategic Thinking Sustainability - Campaigning II INPO Start Up

## **#1 NONPROFIT NEED: FUNDING**

What is your current greatest need? It comes as no surprise that the answer usually is 'funding'. Most budgets have been seriously cut. And even if budgets have grown, the workload often exceeds the funding provided.

Since 1999, FANO has emailed to our members the GrantStation Insider Weekly Grants. More than 7000 nonprofit leaders have benefited from this information.

Now, in an effort to provide more fund-finding resources for our members, we have coordinated with Grant Station, a FANO Preferred Partner for expanded benefits, to offer the *GrantStation Database, valued at \$599, at no charge to all renewing members*! The GrantStation Database includes:

> US Giving Database US International Giving Database Federal Database State Database Grantwriting info and tutorials

The databases include thousands of funder profiles, including independent, family, community and corporate foundations; corporate giving programs; faith-based grantmakers; and associations with grantmaking programs. FANO will also offer Webinars on using the program to develop your fund strategy and searches.



## Class Size Limited! Call Now!